

BUSINESS FUNDING PROGRAMS

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LOAN PROGRAMS	SMALL BUSINESS FIRST (SBF)	FIRST INDUSTRIES FUND (FIF)	PENNSYLVANIA INDUSTRIAL DEVELOPMENT AUTHORITY (PIDA)	SMALL BUSINESS ADMINISTRATION 504 PROGRAM (SBA 504)
ELIGIBILITY	Small businesses (≤ 100 employees) in: <ul style="list-style-type: none"> • Manufacturing • Industrial • Agricultural enterprises • Export-related, advanced technology & computer-related services • Mining enterprises • Certain hotels, motels or restaurants • Research & Development • Recycling Operations • Construction Enterprises • Child / Day Care Centers 	Small Businesses or Sole Proprietorships (≤ 100 employees) involved in: <ul style="list-style-type: none"> • Agriculture Production • Food Processing • Urban & Rural Supermarkets • Agri Waste & Fertilizer Management • Farmers' Market • Tourism Services / Activities • Certain Hospitality Establishments 	Job Creation Loans: <ul style="list-style-type: none"> • Manufacturing • Industrial • Research and Development • Agricultural Processors • Firms establishing a national or regional headquarters Job Retention Loans: <ul style="list-style-type: none"> • Above firms that meet certain quality standards and wage thresholds in that county 	Sole Proprietorships or Small Businesses (tangible net worth < \$8.5 million and average net income < \$3 million) including: <ul style="list-style-type: none"> • Most For-Profit Businesses • Agriculture Production
ELIGIBLE USES	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction • Machinery & Equipment Purchases / Upgrading • Working Capital • Environmental Compliance • Pollution Prevention 	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction • Machinery & Equipment Purchases / Upgrading • Working Capital 	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction / Renovation • Industrial Park Development • Multi-tenant spec building construction, acquisition, and renovation 	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction • Machinery & Equipment Purchases / Upgrading
AMOUNTS	<ul style="list-style-type: none"> • Loans up to \$200,000 or 50% of total eligible project costs (whichever is less) • Working capital loan maximum is \$100,000 or 50% of total eligible project costs (whichever is less) 	<ul style="list-style-type: none"> • Loans up to \$200,000 or 50% of total eligible project costs (whichever is less) for land and building purposes • Loans up to \$500,000 or 50% of total eligible project costs (whichever is less) for machinery & equipment • Loans up to \$100,000 or 50% of total eligible project costs (whichever is less) for working capital 	<ul style="list-style-type: none"> • Loans up to \$2.0 million (Brownfield sites and sites within Keystone Opportunity Zones and Enterprise Zones, \$2.25 million) • 30% of total eligible project costs for companies (> 50 employees) • 70% for small businesses (≤ 50 employees) in Lancaster City • 50% for small businesses (≤ 50 employees) throughout the County 	<ul style="list-style-type: none"> • Loans up to \$1,500,000 or 40% of total eligible project costs, (whichever is less) • Loans up to \$2,000,000 for certain qualifying projects • Loans to small manufacturers of up to \$4,000,000
TERMS / CONDITIONS	<ul style="list-style-type: none"> • 10-year U.S. Treasury + 1.00% • \$25,000 loan per job retained or created • Real estate project costs ≤ \$800,000 • 15-year term for real estate • 10-year term for machinery and equipment • 3-year term for working capital 	<ul style="list-style-type: none"> • 10-year U.S. Treasury + 1.00% • 15-year term for real estate • 10-year term for machinery and equipment • 7-year term for cattle / livestock • 3-year term for working capital 	<ul style="list-style-type: none"> • 10-year U.S. Treasury + 1.00% • \$35,000 loan per job created or retained • Advanced Technology projects, Brownfield sites, and sites within Keystone Opportunity Zones and Enterprise Zones, qualify for 1.00% interest rate reduction • Up to 15-year term on land & buildings • No less than a second mortgage on financed assets 	<ul style="list-style-type: none"> • Market interest rate (average rates based on 5 and 10-year Treasury notes plus 200 basis points) • \$65,000 loan per job created / retained • 20-year fixed rate term for real estate • 10-year fixed rate term for machinery and equipment • 10% equity required • 15% equity required (start-up projects)

FUNDING PROGRAMS CONTINUED

LOAN PROGRAMS	MACHINERY AND EQUIPMENT LOAN FUND (MELF)	PENNSYLVANIA ECONOMIC DEVELOPMENT FINANCING AUTHORITY BOND PROGRAM (PEDFA)	POLLUTION PREVENTION ASSISTANCE ACCOUNT (PPAA)	COMMUNITY FIRST FUND (CFF)
ELIGIBILITY	Businesses of all sizes in: <ul style="list-style-type: none"> • Manufacturing • Industrial • Agricultural Enterprises • Direct mining operations • Information Technology • Biotechnology • Medical Facilities 	Tax-Exempt Bonds: <ul style="list-style-type: none"> • Manufacturing • Nonprofit 501(c)(3) Entities • Assisted Living / Multi-Family Housing • Energy Related Organizations • Solid Waste Disposal • Transportation Facilities • Wastewater Treatment • Other Exempt Facilities Taxable Bonds: <ul style="list-style-type: none"> • All businesses qualified to operate in Pennsylvania 	Small Businesses (≤ 100 employees) involved in a project to: <ul style="list-style-type: none"> • Install pollution prevention equipment • Install energy efficient equipment • Adopt pollution prevention processes • Implement closed loop water cooling • Reduce production of VOCs • Convert waste into reusable material • Install a renewable energy process 	Most start-up and existing small businesses including: <ul style="list-style-type: none"> • Commercial • Service • Retail • Manufacturing Ineligible Uses: <ul style="list-style-type: none"> • Adult Entertainment • Bars • Liquor Stores • Gaming
ELIGIBLE USES	<ul style="list-style-type: none"> • Machinery & Equipment Purchases / Upgrading (new & used), and directly related engineering and installation costs • Project must be directly related to the business process or activity • Titled equipment is <i>ineligible</i> 	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction • Machinery & Equipment Purchases (tax exempt - new only) • Designated Infrastructure • Bond Refunding (tax exempt only) • Working Capital (taxable only) • Refinance Existing Debt (taxable only) 	<ul style="list-style-type: none"> • Machinery & Equipment Purchases and Installation • Implementation of Pollution Prevention Processes 	<ul style="list-style-type: none"> • Land & Building Acquisition • Building Construction • Machinery & Equipment Purchases (new and used) • Working Capital
AMOUNTS	<ul style="list-style-type: none"> • Loans up to \$5,000,000 or 50% of the total eligible project costs, whichever is less 	<ul style="list-style-type: none"> • Minimum loan amount of \$400,000 • No maximum loan amount except for manufacturers (\$10,000,000) • 100% financing is permitted • Loan increments of \$25,000 for < \$1,000,000 borrowed or loan increments of \$100,000 for ≥ \$1,000,000 borrowed 	<ul style="list-style-type: none"> • Loans up to \$100,000 or 75% of total eligible project costs (whichever is less) 	<ul style="list-style-type: none"> • Loans up to \$500,000
TERMS / CONDITIONS	<ul style="list-style-type: none"> • 10-year U.S. Treasury + 1.00% • \$25,000 cost per job created or retained • Up to 10-year term, depending upon the useful life of the machinery being financed • Private-sector match required 	<ul style="list-style-type: none"> • 46% of prime avg interest (tax exempt) • 61% of prime avg interest (taxable) • Weekly variable interest rate generally tracks to Bond Market Association Index (tax exempt) • Weekly variable interest rate generally tracks to one-month LIBOR (taxable) • Up to a 30-year term • Bank letter of credit required • \$50,000 loan per job created or retained for manufacturers • Must create or retain at least 10 full-time employees for all other projects 	<ul style="list-style-type: none"> • 2.00% interest rate • 10-year term for machinery and equipment • Determination of eligibility application must be approved by DEP • Project must produce a calculated savings payback of less than 10 years • Must retain number of people employed 	<ul style="list-style-type: none"> • Above Prime interest rate • 5-year term for real estate • 2 - 5 year term for machinery and equipment • 2 - 5 year term for working capital